

The Maltese Islands, *handled properly.*

SIMON MAMO REAL ESTATE — SINCE 1987 — MALTA & GOZO

A full-service agency built on *trust* and hard work.

Simon Mamo Real Estate is a Maltese property agency serving buyers, sellers, landlords and tenants across Malta and Gozo. From family apartments to commercial offices and one-of-a-kind luxury homes, our branch teams handle every step — valuation, marketing, viewings, negotiation and closing.

We keep it simple: know the market street by street, tell clients the truth, and stay reachable long after the keys change hands.

€100M+

IN CLOSED TRANSACTIONS

60+

AGENTS ACROSS THE ISLANDS

7

BRANCH OFFICES

Local knowledge

Branch teams who live and work in the communities they serve — pricing and advice grounded in real, current market activity.

Straight talk

Honest valuations and clear terms. We would rather lose a listing than overpromise on it.

Discretion

Owners and buyers trust us with their homes and their plans. That trust is the whole business.

Nearly four decades. *One family.*



1987

The foundation

Simon Mamo founds the agency in Victoria, Gozo — one of Malta's first real estate companies, specialising in property lettings.



2014

Expansion into sales

From its lettings roots into the sales market, opening new branches across the Maltese islands.



Today

The most ambitious chapter

Hugo Mamo leads as CEO — 68,000 properties on the books, €100M+ in closed transactions, and a place among Malta's leading agencies.



2009

The second generation

Hugo Mamo joins the family company, starting from the ground up in administration — then agent, then Branch Manager of Valletta.



2020

Seventy strong

The team reaches 70 people across 7 branches in Malta and Gozo.

From our family *to yours.*



HUGO & SIMON MAMO — TWO GENERATIONS, ONE FAMILY BUSINESS

Simon Mamo founded the agency in 1987 — one of the first estate agencies on the Maltese islands. Today his son Hugo leads it as CEO: two generations of one family, still helping people find home across Malta and Gozo.

1987

FOUNDED IN GOZO

2

GENERATIONS

— From our family to yours — integrity, positivity, fairness and proactivity, since day one. —

The market, *measured daily*.

This is not a static brochure — the numbers below come from our live platform, refreshed as the team lists, sells and lets across the islands.

68,000

PROPERTIES ON OUR BOOKS

96

TOWNS & VILLAGES COVERED

PORTFOLIO SPLIT



■ FOR SALE — 50%

■ TO LET — 49%

■ SHORT LET

€1,800/month

MEDIAN ASKING RENT

€470,000

MEDIAN ASKING PRICE

Luxury Collection

EXCEPTIONAL HOMES — FOR SALE
& TO LET

LANDMARK MALTA — 01

Valletta.

The Grand Harbour — a UNESCO World Heritage capital.
Townhouses, palazzos and character homes on Malta's most
timeless address.

SALES & LETTINGS IN THE CAPITAL — THROUGH **SIMON MAMO**



LANDMARK MALTA — 02 —————

Portomaso.

St Julian's — marina living at Malta's original luxury development. Yachts below, penthouses above.

RESIDENCES & MOOR-SIDE APARTMENTS — THROUGH **SIMON MAMO**

Every kind of property. *One standard* of service.

Residential Sales

Apartments, maisonettes, townhouses and villas across Malta and Gozo — priced honestly, marketed properly, negotiated hard.

Residential Letting

Long lets for landlords and tenants, managed by dedicated letting teams in every region of the islands.

Commercial & Offices

Office space and commercial premises for businesses that need the right address at the right terms.

Luxury Collection

Exceptional homes handled with the discretion, presentation and patience they deserve.

Four steps. *No surprises.*

01

Valuation

An honest, evidence-based valuation from the branch that knows your street — not a number picked to win the listing.

02

Presentation

Professional photography, a polished presentation and island-wide exposure through every channel we run.

03

Viewings & negotiation

Qualified viewings, prompt feedback, and a negotiator who fights for your terms — not just any deal.

04

Closing & after-care

Konvenju to keys, paperwork handled. And when it's done, we stay reachable.

LANDMARK MALTA — 03 —————

ORA · *Hard Rock Hotel.*

St George's Bay — the islands' newest beachfront landmark,
home to Malta's first Hard Rock Hotel.

THE NEXT GENERATION OF MALTESE ADDRESSES — THROUGH **SIMON MAMO**

TRUSTED BY

Companies who work with *Simon Mamo*.

From global brands to Malta's own institutions, organisations across industries trust us with their property needs — corporate relocation, executive housing, and portfolio management alike.

Affinity
GROUP

 NATIONAL
GEOGRAPHIC

IZIBET

EXCEL
SIS



 **iGaming**
ACADEMY

HSBC 

IZI | GROUP

National
Lottery

betsson group

Casumo



VISTA JET

 **MEDITERRANIA**
CAPITAL PARTNERS
PRIVATE EQUITY

 **Swissquote**

PAYSTRAX
A EUROPEAN PAYMENTS COMPANY

 **BSC EDUCATION**
Great Things Start Here

 **Verdala**
INTERNATIONAL SCHOOL

me direct

WHAT CLIENTS SAY

Rated *excellent* — in public, by name.

4.9 / 5



239 VERIFIED REVIEWS
TRUSTPILOT



"From the first day the agent who helped us, named Carlos, has been very professional."

VERIFIED CLIENT — TRUSTPILOT · NAMES **CARLOS, VALLETTA**



"Working with Roberta was an absolute pleasure! From the moment we connected, she made our family feel valued and a priority."

VERIFIED CLIENT — TRUSTPILOT · NAMES **ROBERTA ZAMMIT, HEAD OFFICE**



"Berivan was incredibly helpful during my home search. After contacting her, I found my place and finalized everything within just one or two weeks."

VERIFIED CLIENT — TRUSTPILOT · NAMES **BERIVAN CAYIR, ST JULIAN'S**

Tell us what you need. *We take it from there.*

One conversation is enough to start — a branch that knows your street takes it from there.

One team, all islands

Six branches working as one — your property reaches every buyer and tenant we talk to, everywhere.

Modern tools

Professional presentation, wide digital reach and fast follow-up on every enquiry, every listing.

People first

A named agent who answers the phone, knows your file, and stays with you to the end.

FIND YOUR NEXT PROPERTY

www.simonmamo.com

